

# B2B Media Publisher's Statement

6 months ended December 31, 2023 Subject to Audit

### Field Served:

MODERN METALS serves Metal Service Centers and offices, and others allied to the field.

# **Nodern Metals**<sup>®</sup>



TOTAL AVERAGE QUALIFIED NONPAID CIRCULATION	15,436
AVERAGE QUALIFIED NONPAID CIRCULATION	
Qualified Nonpaid Individual - Print	10,086
Qualified Nonpaid Individual - Digital	5,350
Total Qualified Nonpaid Individual	15,436
Total Average Qualified Nonpaid Circulation	15,436

AVERAGE NONQUALIFIED CIRCULATION	
Nonqualified Allocated for Shows & Conventions - Print	188
Total Nonqualified Allocated for Shows & Conventions	188
Nonqualified Miscellaneous, Including Staff Copies - Print	885
Nonqualified Miscellaneous, Including Staff Copies - Digital	3
Total Nonqualified Miscellaneous, Including Staff Copies	888
Total Average Nonqualified Circulation	1,076

CIRCULATION BY ISSUES									
Issue	Qualified Nonpaid - Print	Qualified Nonpaid - Digital	Qualified Nonpaid - Print & Digital (Unduplicated)	Total Qualified Nonpaid					
Jul	10,102	5,334		15,436					
Aug	10,111	5,324		15,435					
Sep	10,123	5,313		15,436					
Oct	10,045	5,391		15,436					
Nov	10,067	5,369		15,436					
Dec	10,070	5,366		15,436					

E	BUSINESS/OCCUPATIONAL ANALYSIS										
							Job Title				
	Classification by Business & Industry	Total	%	Qualified Nonpaid - Print		Qualified Nonpaid Print & Digital (Unduplicated)		Production Superintendent,	Engineers, Metallurgists, Designers, Production Men, Chemists, Supervisors, Foremen	Buyers, Salespersons and other Purchasing and Sales Titles	Other Titled and Non-titled Personnel Within the Field Served
1	. Metals service centers and offices	15,436	100.0	10,067	5,369		8,589	3,752	624	2,471	
	Others Allied to the Field										
	Total Qualified Circulation	15,436	100.0	10,067	5,369		8,589	3,752	624	2,471	
	Percent	100.0		65.2	34.8		55.6	24.3	4.0	16.0	

AGE OF SOURCE ANALYSIS							
Source	Print	Digital	Print & Digital	Total	Percent		
Total Direct Request From Recipient	10,067	5,369		15,436	100.0		
Total Direct Request From Recipient's Company							
Total Communication Other Than Request							
Association							
Business Directories							
Lists							
Acquired Circulation							
Other Sources							
Total Qualified Subscriptions	10,067	5,369		15,436	100.0		
Percent	65.2	34.8		100.0			
Single Copy Sales							
Total Qualified Circulation				15,436			

MAILING ADDRESS ANALYSIS							
			Qualified Nonpaid -	Total			
	Qualified	Qualified	Print & Digital	Qualified			
	Nonpaid - Print	Nonpaid - Digital	(Unduplicated)	Nonpaid	Percent		
Individual by Name and Title and/or Occupation	10,067	5,369		15,436	100.0		
Individual by Name Only							
Title or Occupation Only							
Company Name Only							
Multicopy Same Addressee							
Total Qualified Subscriptions	10,067	5,369		15,436	100.0		
Total Qualified Circulation	10,067	5,369		15,436	100.0		

	DGRAPHIC ANALYSIS Qualified Qualified						
			Nonpaid -	Total			
	Qualified	Qualified	Print & Digital	Qualified			
State	Nonpaid - Print	Nonpaid - Digital	(Unduplicated)	Nonpaid			
Alabama	196	115		311			
Arizona	155	78		233			
Arkansas	121	59		180			
California	983	486		1,469			
Colorado	175	90		265			
Connecticut	146	80		226			
Delaware		6					
	24	0		30			
District of Columbia	2			2			
Florida	578	286		864			
Georgia	290	120		410			
Idaho	74	27		101			
Illinois	531	361		892			
Indiana	228	140		368			
lowa	86	43		129			
Kansas	112	57		169			
Kentucky	125	60		185			
Louisiana	191	85		276			
Maine	32	13		45			
Maryland	86	44		130			
Massachusetts	159	80		239			
Michigan	377	220		597			
Minnesota	192	118		310			
Mississippi	65	23		88			
Missouri	207	144		351			
Montana	51	22		73			
Nebraska	63	31		94			
Nevada	51	33		84			
New Hampshire	38	23		61			
New Jersey	209	146		355			
New Mexico	89	38		127			
New York	352	146		498			
North Carolina	266	129		395			
North Dakota	34	12		46			
Ohio	567	338		905			
Oklahoma	215	103		318			
Oregon	150	57		207			
Pennsylvania	512	299		811			
Rhode Island	31	18		49			
South Carolina	146	72		218			
South Dakota	41	19		60			
Tennessee	226	107		333			
Texas	1,004	501		1,505			
Utah	95	69		164			
Vermont	10	8		18			
Virginia	160	69		229			
Washington	225	104		329			
West Virginia	51	22		73			
		113					
Wisconsin	235			348			
Wyoming	28	11		39			
TOTAL 48 CONTERMINOUS STATES	9,984	5,225		15,209			
Alaska	52	24		76			
Hawaii	28	18		46			
TOTAL ALASKA & HAWAII	80	42		122			
Single Copy Sales							
U.S. Unclassified							
TOTAL UNITED STATES	10,064	5,267		15,331			
	10,004						
Poss. & Other Areas		1		1			
U.S. & POSS., etc.	10,064	5,268		15,332			
Canada	3	67		70			
International		33		33			
Military or Civilian Personnel Overseas		1		1			
Total International	3	101		104			
	5	101		107			
E-mail Address Only							
Other Unclassified							
GRAND TOTAL	10,067	5,369		15,436			

## NOTES

#### **Definition of Recipient Qualification:**

Qualified recipients are Corporate Officials, President, Owner, Vice President, General Manager, Treasurer-Secretary, Controller, Chief Engineer, Plant Manager, Production Superintendent, Department Managers, Chief Metallurgist, Chief Chemist, Engineers, Metallurgists, Designers, Production Men, Chemists, Supervisors, Foremen, Buyers, Salespersons and other Purchasing and Sales titles and other titled and non-titled personnel within the field served.

Rounding %: Due to rounding, percentages may not always add up to 100%.

Analyzed Issue: The information in Business/Occupational Analysis; Age of Source Analysis; Mailing Address Analysis; and Geographic Analysis is from an analysis of the Nov issue.

#### Allocated for Shows and Conventions

Represents copies delivered to the following Trade Shows:

Trade Show	Location	Show Dates	Issues	Copies Delivered
Fabtech	Chicago,II.	Sep 11-14	July	50
Nasa	Rosemont, II.	Oct 23-24	August	125
SMU Steel Sumit	Atlanta,GA.	Aug 21-23	August	75
Fabtech	Chicago, II.	Sep11-14	August	150
Metalcon	Las Vegas,NV.	Oct 18-20	September	75
NCCA	Pittsburgh,PA.	Sep 25-27	September	75
Fabtech	Chicago,II.	Sep 11-14	September	75
NASA	Rosemont,II.	Oct 23-24	October	100
AWMI	St Pete Beach, FL.	Nov 8-10	November	300
CBSCA	Nashville,TN.	Dec 4-5	November	100

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Alliance for Audited Media's Bylaws and Rules.

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